Farm Dairy Sales Compliance Guide

A compliance guide for selling dairy products, used by farm owners who sell milk, cheese, yogurt or butter at the farm, markets or stores. Use it each season and keep completed copies where the whole crew can find them.

Farm / unit: _____ Date: _____ By: _____

1. Identify products and license needs
2. Review pasteurization and aging rules
3. Test products as required by regulators
4. Label with ingredients and allergens
5. Keep cold storage records
6. Record lot codes and sales
7. Plan for recall and complaint handling

YOUR NOTES

TIP Check with your state dairy regulator and FDA, since rules differ by product and sales method.

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