# CSA Business Plan Template

A CSA business plan template for farmers starting or reworking a community supported agriculture program. It lays out the offer, members, crops, costs, and delivery so the plan can be reviewed with a lender or advisor.

Farm / unit: _____ Date: _____ By: _____

## Farm and CSA description

## Membership model and share types

## Target members

## Crop and product plan

## Pickup or delivery method

## Pricing and payment terms

## Labor and equipment needs

## Startup and operating costs

## Risks and backup plans

**TIP** Share a draft with an extension advisor or lender early and revise it after your first season of member feedback.