Farm Business Plan Template

A section outline for writing a farm business plan, used by owners and new operators who want a clear record of goals, products, markets, people and finances to share with lenders or partners.

Farm / unit: _____ Date: _____ By: _____

Executive summary and farm overview

Mission and goals

Products and enterprises

Markets and customers

Production and resource plan

Management and labor

Financial plan and projections

Risks and backup plans

Action steps and timeline

TIP Write the plain facts first, then revise after talking with your lender or an extension business adviser. Update it each year.